# Winning on a Foundation of Capital Strength

The Capital Strength Index<sup>™</sup> (NQCAPST<sup>™</sup>)

#### Nasdaq Index Research

#### **Executive Summary:**

This research takes a deep dive into The Capital Strength Index (NQCAPST), examining how the combination of two robust yet straightforward screening methodologies succeeds at identifying well capitalized companies that also have low historical share price volatility. The high-quality and low-volatility screening process has achieved better risk-adjusted returns than the broader market, experienced less participation to the downside during significant market corrections, and ultimately served as a defensive-growth complement to more traditional equity strategies.

Investors can access the Capital Strength Index (NQCAPST) through the First Trust Capital Strength ETF (Nasdaq: FTCS).

# In this research paper, our goal is to shed light on The Capital Strength Index by:

- Providing a general overview of the quality and low volatility factors
- Reviewing The Capital Strength Index Methodology
- Exploring the historical performance and risk profile of the Index
- Highlighting the Index's performance during major market corrections of at least 10%
- Discussing how the Index correlates to other factors, providing insight into how the Index complements, and can be combined with other factors
- Analyzing the **quality** and **low volatility** characteristics of the current Index relative to market benchmarks
- Reviewing the industry composition of the Index

#### Introduction

#### "Offense sells tickets, defense wins games, rebounding wins championships." – Pat Summitt

What makes The Capital Strength Index (NQCAPST) unique to other indexes, particularly those that are multifactor based, is that it sits in the middle of the offensive and defensive equity spectrum. In essence, it meets all three of the late Pat Summitt's variables in her famous quote, "Offense sells tickets, defense wins games, rebounding wins championships."

The index methodology that NQCAPST employs is not limited to any single style, such as value or growth, so it has the capacity to allocate to growth, a traditional *offensive* style, so long as the components meet the selection criteria, which is based on profitability, leverage, and cash reserves. Second, the index has many *defensive* qualities, namely, the fact that it incorporates a low volatility screen. The premise behind this feature is that the index has the potential to deliver less volatility and smaller drawdowns than the market and other traditional equity indexes.

Finally, as Pat Summitt stated, *"rebounding wins championships."* Many defensive equity strategies may provide insulation from market turbulence, but can they *"rebound"* after market corrections? Can they keep up and outperform the market? Through the combination of quality and low volatility screens, NQCAPST has proven that it can rebound and participate to the upside. Before we delve deeper into the index, let's review the foundations of the index, which start with two important investment factors - quality and low volatility. Ultimately, it is the combination of these two factors that gives the index the ability to be resilient during the ups and the downs of the market



#### What is quality?

While the definition for the quality factor varies from index provider to index provider, or asset manager to asset manager, it is generally accepted that quality encompasses companies that are profitable and have low debt. Plenty of research has been written on the quality factor, providing insights and templates for defining and utilizing the quality factor. For many, quality is broad in nature and can encompass any number of financial attributes, such as "earnings growth, earnings growth stability, low return volatility, high profitability, high return on assets (ROA), low debt ratio, and low accounting accruals."<sup>1</sup>Or it can be quite simple and robust, such as Calvert's definition in the 2012 piece, "Quality: The Third Dimension", where quality is simply, "high and stable profitability

<sup>&</sup>lt;sup>1</sup> "What Is Quality?", Financial Analysts Journal, Jason Hsu, PhD, Vitali Kalesnik, PhD, and Engin Kose, PhD, 2017

and low debt."<sup>2</sup> Much of the research on the quality factor has found that profitability is one of the keys to making the quality investment factor work. According to a GMO paper, "Profits for the Long Run: Affirming the Case for Quality", GMO found that "since 1965 the least levered firms (lowest 25%) have had average return on equity 5% higher than the most levered firms (highest 25%)" and that "profitability is the ultimate source of investment returns."<sup>3</sup>

But quality's importance is not just a recent phenomenon. If you go back even further, we find that the foundations of quality and fundamental investing, for that matter, are built on the work of Benjamin Graham, the father of value investing. In <u>The Intelligent Investor</u>, Graham stated, "The risk of paying too high a price for good quality stocks – while a real one – is not the chief hazard...the chief losses to investors come from the purchase of low quality stocks at times of favorable business conditions."<sup>4</sup>

## What is low volatility?

It is a bit easier to define low volatility. For starters, low volatility is a factor that allocates to securities with low volatility and avoids securities with high volatility. Typically, a security's or investment's standard deviation of returns over a time period, or realized volatility, is used to measure whether a security has high or low volatility. The goal is to generate positive returns with lower downside participation. In numerous white papers, low volatility has proven to be a robust factor, as low volatility stocks have managed to deliver higher returns than high volatility stocks over time. For more information on the subject, please refer to the footnotes.<sup>5</sup>

## Index Methodology: The Capital Strength Index (NQCAPST)

The NQCAPST methodology combines quality with low volatility, providing an index solution that generates lower downside participation while still managing to offer upside potential when compared to market benchmarks. First, companies must exhibit "capital strength," i.e., meet our quality criteria of having plenty of cash on hand, low leverage (low debt), and a proven ability to generate a high return on equity. Following the initial capital strength screen, a low volatility screen is utilized to eliminate any companies with high realized volatility. Below is a rundown of The Capital Strength Index methodology.

<sup>&</sup>lt;sup>2</sup> "Quality: The Third Dimension", Calvert Investments, 2012

<sup>&</sup>lt;sup>3</sup> "Profits for the Long Run: Affirming the Case for Quality", GMO, Joyce and Mayer, 2012

<sup>&</sup>lt;sup>4</sup> The Intelligent Investor, Benjamin Graham, 1949

<sup>&</sup>lt;sup>5</sup> Low Volatility Research: "The Value of Low Volatility", Journal of Portfolio Management, D. Blitz, 2016; "Factor Investing: The Paradox of low volatility", IPE.com, J. Mariathasan, 2019; High returns from low risk: a remarkable stock market paradox, Van Vliet, Pim; de Koning, 2017; and "On the Evidence Supporting the Existence of Risk Premiums in the Capital Market", R. Haugen, 1972

Initial Eligibility	Fundamental	Market	Volatility Score	Weight	Rebalance
initial Englishity	Quality Screen	QualityScreen	Volutinity coore	in orgine	The Balance
Member of the Nasdaq US Benchmark™ Index (NQUSB™)	Have at least \$1 billion in cash or short-term investments Long-term debt to market cap ratio less than 30%	Top 500 securities by float-adjusted market capitalization Minimum three-month average daily dollar trading volume of \$5	Three-month annualized realized volatility score Twelve-month realized volatility	securities with the a lowest combined q volatility score are A	The Index securities are evaluated quarterly in January, April, July, and October
	Return on equity higher than 15% Issuer not currently in bankruptcy proceedings	million May not have entered into a definitive agreement or other arrangements which would likely result in the security no longer being Index eligible	score	Top 15 ranked securities within each ICB Industry are eligible Equal weight securities	

## To be eligible for inclusion in the Index, a security must meet the following criteria:

\*One security per issuer is permitted.

The Index securities are evaluated quarterly in January, April, July, and October. The above eligibility criteria are applied using market data through the end of December, March, June, and September. Eligible securities are ranked by a combined metric of short-term (three-month annualized realized volatility) and long-term (twelve-month realized volatility) realized volatility. The 50 eligible securities with the lowest combined volatility score are selected, followed by a review of whether any industry, as determined by the Industry Classification Benchmark, contains more than 15 securities; only those ranked in the top 15 within each industry are selected.

The Index is equal weighted. Index shares are calculated by dividing the equal-dollar value for each Index security by the corresponding last sale price of the security at the close of trading on the third Friday in January, April, July, and October. The changes are made effective after the close of trading on the same date.

#### **Historical Performance**

The growth of The Capital Strength Index from a total return standpoint (NQCAPSTT<sup>™</sup>) is worth noting as it has outperformed both the Nasdaq US Large Mid Cap Total Return<sup>™</sup> Index (NQUSBLMT<sup>™</sup>) and the Nasdaq US 500 Large Cap Total Return<sup>™</sup> Index (NQUS500LCT<sup>™</sup>). Though the live Index officially launched on March 20, 2013, NQCAPSTT has gained 578.9%, compared to 503.7% by the NQUS500LCT and 503.6% by the NQUSBLMT Index since its first day of back-tested history on October 20, 2006, through the end of March 2025.



Figure 1: Index Performance (October 20, 2006 – March 31, 2025)

In addition, NQCAPSTT outperformed its market benchmarks in 12 out of the past 19 years, including data for 2025YTD as of the end of March. The best year for NQCAPSTT relative to its benchmarks occurred in 2011, a period marked by heightened volatility across the market as well as a +10% correction for most major equity benchmarks, as it outperformed NQUSBLMT and NQUS500LCT by 9.50% and 9.14%, respectively. NQCAPSTT also outperformed in 2008, which saw both market benchmarks fall over -35%; meanwhile, NQCAPSTT was down by 30.75%. 2022 – a broadly negative year for the overall market – was another feather in the cap as NQCAPSTT's decline was limited to only 9.77%, compared to the NQUSBLMT and NQUS500LCT which were down by 19.65% and 19.45%, respectively. Most recently, NQCAPSTT was +2.46% YTD in 2025 through the end of March despite a broader market sell-off that saw NQUSBLMT and NQUS500LCT fall -4.74% and -4.59%, respectively. This reinforces the importance of a strong capital foundation during turbulent times.

2020 and 2023 saw the Capital Strength Index underperform its benchmarks by relatively large margins, trailing by approximately 7-8% and 17-18%, respectively, as the Tech sector was the outlier in terms of driving overall market performance. The other years during which NQCAPSTT underperformed significantly occurred in 2010 and 2019, when NQCAPSTT trailed its benchmarks by roughly 4-5% each.

Finally, during years when the market experienced +20% returns, NQCAPSTT has outperformed in four out of the eight, indicating that the index can often compete in healthy, positive markets as well.

<sup>(</sup>Data through 3/31/2025)

Figure 2: Annual Performance Returns: December 3	1. 2006 – March 31. 2025
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Year Ending	NQCAPSTT	NQUSBLMT	NQUS500LCT
12/31/2007	12.46%	7.22%	7.37%
12/31/2008	-30.75%	-35.99%	-35.82%
12/31/2009	31.77%	27.40%	25.81%
12/31/2010	11.51%	16.41%	15.33%
12/30/2011	11.20%	1.70%	2.06%
12/31/2012	14.57%	16.23%	15.92%
12/31/2013	37.43%	32.97%	32.17%
12/31/2014	16.25%	12.97%	13.53%
12/31/2015	2.31%	0.88%	1.09%
12/30/2016	9.31%	12.21%	11.80%
12/29/2017	27.28%	21.83%	21.99%
12/31/2018	-3.53%	-5.10%	-4.75%
12/31/2019	27.60%	31.62%	32.04%
12/31/2020	13.77%	21.08%	21.42%
12/31/2021	27.37%	26.26%	26.48%
12/30/2022	-9.77%	-19.65%	-19.45%
12/29/2023	9.21%	26.91%	27.14%
12/31/2024	11.81%	25.17%	25.61%
3/31/2025	2.46%	-4.74%	-4.59%

While understanding the long-term performance picture helps evaluate an index, it is also essential to have a perspective on the overall risk of an index. A useful way for assessing the risk of an index is by comparing its overall standard deviation, or volatility, against a benchmark.

Figures 3 and 4 show important return and risk data of NQCAPSTT versus the benchmarks over multiple time horizons. Based on the data, the index has outperformed the broader market over an extended period, specifically over the 10-year period, and although it is trailing over three and five year periods, the index has exhibited lower overall volatility since its inception in October 2006.

## Figure 3: Return and Volatility Data

Statistic	NQCAPSTT	NQUS500LCT	NQUSBLMT
YTD	2.46%	-4.59%	-4.74%
1 Year Return	6.54%	8.37%	7.96%
3 Year Return (Annualized)	6.74%	9.06%	8.67%
5 Year Return (Annualized)	14.63%	18.43%	18.36%
10 Year Return (Annualized)	10.91%	12.44%	12.16%
Standard Deviation	13.93%	15.52%	15.72%

Monthly Total Return Data through March 31, 2025.

## Figure 4: Risk and Return Metrics (November 2006 – March 2025)

NQCAPSTT vs.	NQUS500LCT	NQUSBLMT
Alpha	2.09%	2.20%
Beta	0.85	0.84
R2	0.89	0.89
Up Market Capture	91.11%	90.29%
Down Market Capture	82.45%	81.35%

Monthly Total Return Data through March 31, 2025.

# Performance during Major Market Corrections

NQCAPSTT has outperformed the market over the long term, but how has it performed during heightened states of market volatility, i.e., during major market corrections? One way to measure this is through a modified downside capture, a ratio that shows how the index performed during periods when the market, or benchmark, was negative. Instead of looking at all periods when the market was negative, which is what the traditional downside capture ratio measures, the table below only examines periods in which the primary market benchmark index, NQUS500LCT, fell more than -10%, which is typically viewed as a "correction." We isolated each individual -10% move, as it provides insight into how NQCAPST behaves in volatile markets. This modified downside capture shows how the Index performed when the market experienced a -10% correction.

"Offense sells tickets, defense wins games, rebounding wins championships."

– Pat Summitt

In nearly all the -10% corrections since October 2006, NQCAPST experienced a lower modified downside capture than the market when looking at peak to trough benchmark index data. This lower downside capture means that NQCAPST did not fall as far as the benchmark, providing downside protection during periods of weakness in the equity market. For this reason, it is possible to categorize NQCAPST as a defensive form of equity exposure.

## Figure 5: 10% Correction Downside Capture: October 20, 2006 - March 31, 2025

High Date	Low Date	Pullback Date	US Large Cap 500 TR	NQCAPSTT	10% Correction Downside Capture
10/9/2007	1/22/2008	1/15/2008	-14.94%	-10.63%	71%
5/19/2008	7/2/2008	7/2/2008	-10.75%	-7.44%	69%
8/11/2008	9/17/2008	9/17/2008	-10.93%	-8.95%	82%
9/19/2008	9/29/2008	9/29/2008	-11.76%	-8.74%	74%
9/30/2008	10/10/2008	10/7/2008	-22.76%	-21.94%	96%
10/13/2008	10/22/2008	10/22/2008	-10.28%	-9.71%	94%
11/4/2008	11/12/2008	11/11/2008	-14.79%	-12.40%	84%
11/13/2008	11/20/2008	11/19/2008	-17.15%	-14.91%	87%
1/6/2009	1/20/2009	1/20/2009	-13.29%	-8.63%	65%
1/28/2009	2/23/2009	2/19/2009	-14.26%	-10.12%	71%
2/24/2009	3/5/2009	3/5/2009	-11.36%	-10.06%	89%
4/23/2010	5/20/2010	5/20/2010	-11.82%	-8.62%	73%
4/29/2011	8/8/2011	8/4/2011	-17.45%	-13.41%	77%
7/20/2015	8/25/2015	8/24/2015	-12.09%	-10.42%	86%
11/3/2015	1/13/2016	1/13/2016	-10.12%	-7.97%	79%
9/20/2018	11/23/2018	11/23/2018	-10.11%	-8.53%	84%
12/3/2018	12/24/2018	12/19/2018	-15.76%	-15.03%	95%
2/19/2020	2/28/2020	2/27/2020	-12.81%	-11.89%	93%
3/4/2020	3/9/2020	3/9/2020	-12.19%	-10.78%	88%
3/10/2020	3/12/2020	3/12/2020	-13.97%	-13.11%	94%
3/13/2020	3/16/2020	3/16/2020	-12.10%	-10.47%	87%
3/17/2020	3/23/2020	3/23/2020	-11.34%	-13.35%	118%
1/3/2022	3/14/2022	3/14/2022	-13.80%	-11.28%	82%
3/30/2022	5/16/2022	5/16/2022	-13.43%	-7.59%	57%
6/2/2022	6/16/2022	6/16/2022	-12.30%	-8.93%	73%
8/16/2022	10/12/2022	9/7/2022	-16.86%	-11.73%	70%
7/31/2023	10/27/2023	10/27/2023	-10.01%	-6.31%	63%
2/20/2025	3/13/2025	3/13/2025	-10.10%	-3.20%	32%
	Average Down	nside Capture duri	ing 10% Correcti	ons:	80%

Source: Nasdaq (Data through 3/31/2025)

#### **Correlation to Factors**

Since NQCAPST incorporates both quality and low volatility metrics into its methodology, it can be considered a multifactor index. In addition, because of its unique composition, the Index also offers diversification benefits to other well known and well used factors. To get a better picture of this in action, we looked at the correlation of returns of NQCAPST and the Nasdaq Factor Family of indexes, with factor representatives from value, momentum, high yield, low volatility, growth, and quality.

In the Capital Strength column, one can see the correlation of returns for the Index relative to the other factors. We find that NQCAPST does not have particularly strong positive or negative correlations to most of the factors, with the exception of low volatility and quality which each come in with the highest correlation at 0.92. However, NQCAPST is modestly correlated to value and high yield, while exhibiting lower return correlations to momentum and growth. These lower correlations support the notion that NQCAPST works as a possible diversifier for traditional momentum and growth factor exposure.

## Correlation of Excess Returns: The Capital Strength Index (NQCAPST) & Nasdaq Factor Family

Index Factor	Capital Strength	Value	Momentum	High Yield	Low Volatility	Growth	Quality
Capital Strength	1.00						
Value	0.71	1.00					
Momentum	0.58	0.38	1.00				
High Yield	0.74	0.91	0.30	1.00			
Low Volatility	0.92	0.64	0.50	0.71	1.00		
Growth	0.62	0.48	0.89	0.41	0.51	1.00	
Quality	0.92	0.77	0.55	0.79	0.84	0.63	1.00

## Figure 6: Five Year Daily Correlation of Excess Returns

The table shows the 5-year correlation of daily returns among the Nasdaq Factor Family Indexes and The Capital Strength Index. (Data through 3/31/2025) (Source: Nasdaq)

#### Legend:

Capital Strength – The Capital Strength TR Index (NQCAPSTT) Value – Nasdaq Factor Family US Value<sup>™</sup> TR Index (NQFFUSVT<sup>™</sup>) Momentum – Nasdaq Factor Family US Momentum<sup>™</sup> TR Index (NQFFUSMT<sup>™</sup>) High Yield – Nasdaq Factor Family US High Yield<sup>™</sup> TR Index (NQFFUSHYT<sup>™</sup>) Low Volatility – Nasdaq Factor Family US Low Volatility<sup>™</sup> TR Index (NQFFUSLVT<sup>™</sup>) Growth – Nasdaq Factor Family US Growth<sup>™</sup> TR Index (NQFFUSGT<sup>™</sup>) Quality – Nasdaq Factor Family US Quality<sup>™</sup> TR Index (NQFFUSQT<sup>™</sup>)

## Capital Strength Data Review:

## Cash and Short-Term Investments:

One requirement in The Capital Strength Index is for companies to have at least \$1 billion (B) in cash or short term investments, which is calculated by summing the total of cash, cash equivalents, and short term investments. A company with ample liquidity is much better prepared to handle downturns in their business, and it will have the flexibility to take advantage of opportunities to grow, strengthen, or otherwise improve their position.

When examining the current components of the NQCAPST Index, we find that the average cash / short term investments totalled \$15.5B as of Dec 31, 2024. The average for NQUS500LC<sup>™</sup> and NQUSBLM<sup>™</sup> was \$5.5B and \$4.4B, respectively. When looking at the median cash and short-term investments, the story is still in favor of

NQCAPST, as the level for the Index was \$3.1B, compared to only \$1.8B and \$1.0B for NQUS500LC and NQUSBLM, respectively.





## Long-Term Debt-to-Market Cap Ratio %:

Another capital structure measurement evaluated by the Index methodology is the ratio of long-term debt-tomarket capitalization, providing a means to determine the overall financial leverage of a company. The higher the ratio, the more leveraged the company. A lower ratio indicates that the company relies less on debt to fuel growth and operations, and also suggests that shareholders have a higher stake in the equity.

The current components of NQCAPST have much lower long-term debt-to-market cap ratios than the members of NQUS500LC and NQUSBLM. We find that the components of NQCAPST have much less leverage on average, with an average ratio of only 11%. Meanwhile, the average company's ratio in NQUS500LC<sup>™</sup> was 27% and 32% for NQUSBLM<sup>™</sup>. When looking at the median ratios, NQCAPST measured only 9%, versus 18% and 19% for NQUS500LC and NQUSBLM, respectively.

Source: Nasdaq and FactSet (Data as of 12/31/2024)



#### Figure 8: Capital Strength Companies Tend to Have Moderate to Low Leverage

#### Return on Equity (ROE):

The third fundamental metric evaluated is the return on equity (ROE). While the other two metrics consider the liquidity and leverage of a company, ROE measures the profitability of the company concerning the owners of its stock, by comparing the net income relative to the amount of shareholder equity.

NQCAPST's screening process requires a return on equity greater than 15%. We find that the average ROE for the components of the Index was 41.2% as of Dec 31, 2024, while NQUS500LC and NQUSBLM measured at 20.2% and 17.4%, respectively. The median ROE for NQCAPST was 34.7%, vs.16.3% and 14.7% for NQUS500LC and NQUSBLM, respectively.

The above ROE numbers exclude the outliers which we define as companies with an ROE greater than 200, or less than -200. NQCAPST had only four such outliers, while NQUS500LC had nine, and NQUSBLM had ten such outliers. Including the outlier companies, the average ROE for the indexes stood at 74.1% for NQCAPST, 32.9% for NQUS500LC and 35.5% for NQUSBLM.

Source: Nasdaq and FactSet (Data through 12/31/2024)



## Figure 9: Capital Strength Companies are Built on Strong Economic Moats

## Low Volatility:

The Capital Strength Index incorporates a low volatility screen after screening for the capital strength metrics discussed above. In aggregate, the components of the index have lower average 90-day and 1-year standard deviations, i.e.: volatility, than the average volatility for constituents in NQUS500LC and NQUSBLMT.





Source: Nasdaq and FactSet (Data through 3/31/2025)

Source: Nasdaq and FactSet (Data through 12/31/2024)

#### **Industry Comparison**

The Capital Strength Index methodology, i.e., a quality and low volatility screen, along with its equal-weighting scheme, produces portfolios that can be substantially different from the overall market. As can be seen in Figure 11, compared to NQUS500LC, a traditional cap-weighted index, NQCAPST has a meaningful overweight allocation to Industrials, Consumer Staples and Financials. Basic Materials and Telecommunications also have overweight allocations, while Technology is the big underweight (as of March 31, 2025). For Technology, the lower allocation is driven by its relatively high average 90-day volatility readings, but also by the disproportionately large weights that several of the biggest technology companies contribute to the market cap-weighted large cap benchmark.





Source: Nasdaq and FactSet (Data through 3/31/2025)





Source: Nasdaq and FactSet (Data through 3/31/2025)

#### Conclusion:

The Capital Strength Index (NQCAPST) offers a unique way of accessing profitable, well-capitalized companies. Also, by incorporating a low volatility screen, NQCAPST has proven its ability to provide lower downside participation while not giving up performance on the upside. Finally, the impressive performance of NQCAPST over the long run, as well as during market corrections, highlights the many benefits of its underlying, robust methodology.

Products tracking The Capital Strength Index include the First Trust Capital Strength ETF (Nasdaq: FTCS).

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